

# AGENDA

LAKE  
MACQUARIE  
CITY

## Local Government NSW Property Professionals Conference 2019

### Day 1 – Thursday 10 October

|         |   |  |
|---------|---|--|
| 8.30am  | Arrival and registration  |  |
| 9am     | Welcome   |  |
| 9.30am  | <b>Planning Laws Relevant to Local Government</b><br>Presenter – Steven Griffiths:<br>Associate, Bartier Perry Lawyers  | <ul style="list-style-type: none"><li>• Planning laws relating to compulsory acquisitions</li><li>• Case update on compulsory acquisition and rights of an acquiring authority</li><li>• State Environmental Planning Policy updates</li><li>• Development by local authorities under State Environmental Planning Policies</li></ul>  |
| 10.15am | Morning tea   |  |
| 10.45am | <b>Equity in Community Leases – A fair and transparent framework for determining rent</b><br>Presenter – Andrew Bryant: Manager Community Partnerships, Lake Macquarie City Council | <ul style="list-style-type: none"><li>• Council's successful implementation of an equitable community lease structure</li><li>• Council's role as supporter and enabler of community activities and services</li></ul>   |
| 11.30am | <b>Compulsory Acquisition – The Role of the Valuer General</b><br>Presenter – Scot Arnell:<br>Principal Valuer (Compensation), Property NSW (Valuation Services)                    | <ul style="list-style-type: none"><li>• Role of the Valuer General in compulsory acquisition</li><li>• Compulsory acquisition fees and structure</li><li>• Industry insights from a valuer's perspective</li><li>• Importance of time in carrying out the valuer's role</li></ul>  |
| 12.15pm | Lunch   |  |
| 1.15pm  | Round 1 workshops<br><b>Sponsored by Bartier Perry</b>  |  |
|         | <b>Topic 1: Native Title</b><br>Presenter – Craig Barnes:<br>Principal, Land Advisory Services and<br>Vanessa Field, LANDAS   | <ul style="list-style-type: none"><li>• Native title background: what is native title?</li><li>• Native title's relationship with other indigenous rights, including cultural heritage and aboriginal land rights</li><li>• Land affected by native title in NSW</li><li>• How the Native Title Act 1993 requires activities to be undertaken</li><li>• Compensation recent Court decisions regarding compensation</li><li>• Impact of the Crown Lands Management Act 2016 on Councils in their management of Crown land, focusing on native title</li></ul> |
|         | <b>Topic 2: Road Closures – Common Issues</b><br>Presenter – Matt Holloway and Ronnie Watts:<br>Council Road Closure Team, NSW Department of<br>Industry - Crown Lands and Water    | <ul style="list-style-type: none"><li>• Statutory requirements involved with closing council road – how-to guide and what to avoid</li><li>• Road status and vesting: important for us, even more important for you</li><li>• Road closure activities workshop and case studies</li></ul>  |
| 2.45pm  | Afternoon tea   |  |

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|--------|---|--|
| 3.05pm | Round 2 workshops<br><b>Sponsored by Statewide Mutual</b>   |  |
|        | <b>Topic 1: Progressing Crown Reserve Plans of Management – information for Council Crown land managers</b><br>Presenter – Glen Colley:<br>Principal Policy Officer, Office of Local Government | <ul style="list-style-type: none"> <li>Update on the Crown Lands Management Act and how to prepare Plans of Management (PoM) in line with the Act</li> <li>Key council strategies to develop Crown Reserves PoM</li> <li>Generic and site-specific PoM case studies</li> </ul> |
|        | <b>Topic 2: Valuation 101 for Property Officers</b><br>Presenters - Sean Fox:<br>Director, Knight Frank Newcastle and Darren Austin:<br>Director, Walsh & Monaghan Valuers                      | <ul style="list-style-type: none"> <li>Valuation methodologies including practical example</li> <li>How to instruct a valuer and what they should provide as part of their service</li> </ul>  |
| 3.05pm | <b>Digital Marketing – Its application to Council Property</b><br>Presenter – Garry Ellem: Holiday Parks Coordinator,<br>Lake Macquarie City Council  | <ul style="list-style-type: none"> <li>Relevance of digital marketing to council business</li> <li>Research and analytics used to form digital marketing campaigns</li> <li>Importance of communicating through marketing</li> <li>Celebrating your successes</li> </ul>       |
| 4.30pm | Close of Day 1  |  |
| 6.30pm | Cocktail function at Raffertys Resort   |  |

## Day 2 – Friday 11 October

|         |   |   |
|---------|---|---|
| 8.30am  | Arrival and registration  |   |
| 8.45am  | <b>Private Public Partnerships (PPP's) and Council Developments</b><br>Presenter – Peter Barakate:<br>Partner, Bartier Perry Lawyers                  | <ul style="list-style-type: none"> <li>Public private partnerships (PPP) and how they differ from everyday contracts and voluntary planning agreements</li> <li>Local government PPP case studies</li> <li>A strategic approach to working with developers to satisfy the requirements of the Office of Local Government, reduce risk and deliver commercial results</li> </ul> |
| 9.30am  | <b>PEXA - Transacting property in a digital landscape</b><br>Presenter – Belinda LeFerve:<br>PEXA Executive Manager, Government Relations (NSW & QLD) | <ul style="list-style-type: none"> <li>PEXA overview, including what transactions are available through their service</li> <li>E-conveyancing advantages for councils</li> <li>Cyber security</li> <li>How to navigate complex transactions</li> </ul>  |
| 10.15am | Morning Tea   |   |
| 10.35am | <b>Drone Operations in Local Government</b><br>Presenter – Martin Bass: Morrison Aerial Robotics  | <ul style="list-style-type: none"> <li>Practical uses of drones for Local Government</li> <li>Drone use laws, risk mitigation and other issues</li> <li>Ownership structure – purchase or contract</li> </ul>   |
| 11.20am | <b>Open Mic Session</b>   | All presenters available on stage for a Q&A session. Opportunity to ask any unanswered questions about any conference topics  |
| 12pm    | <b>Property Professionals Training</b><br>Presenter – Jennifer James: LGNSW   | Jennifer will provide an update on training options available to local government property professionals  |
| 12.30pm | <b>Closing remarks</b>  | Closing remarks and discussion around host city for the LGNSW Property Professionals Conference 2020  |
| 1.30pm  | Lunch   |   |
|         | Close of Day 2  |   |

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